



# Join the Dots

Recruiting & developing **extraordinary** people

## Assertive Decision Making Skills

### Objectives

Delegates will be inspired to have a can do attitude, and really believe that anything can be achieved.

### What is it about and what will it do?

- To enable individuals to deal confidently and successfully with making decisive outcomes.
- Individuals will be able to distinguish between aggressive, assertive and
- passive approaches, and describe their implications on themselves, others
- and the business.



### Who is it for?

Managers who want to develop the skills needed to make timely and balanced decisions that positively affect their business.

### Outline content

- The decision making process
- The purpose of a decision
- Why managers don't make decisions
- The impact of decisions and in not making decisions
- Options – what does this mean
- How to involve others in the decision making process
- When decisions go wrong
- Coping strategies
- Impact on others and understand what this means



**Join the Dots Recruitment and Training Limited**

Development House, 64 Britannia Way, Britannia Enterprise Park, Lichfield, Staffs WS14 9UY  
Telephone **Birmingham office** +44 (0)121 516 0755: **London office** +44 (0)203 892 5018  
**www.jthedots.com** Registered in England and Wales Company Number 10368594