



# Join the Dots

Recruiting & developing **extraordinary** people

## Our Vision and Our Direction

### Objectives

To enable leaders and managers to practically understand the various options for them in taking forward a successful strategy.

### What is it about and what will it do?

Develop the skills needed to translate vision, mission and strategic goals into measureable operational objectives that create a balance between effectiveness and efficiency.

### Who is it for?

A workshop aimed at leaders and managers who need to understand and develop the knowledge for managing the forward operations and strategy of their business.

### Outline content

- The nature, purpose and importance of vision and mission in setting values and strategic direction
- The need for negotiation techniques
- Setting priorities
- Change impact
- Principles for delegated powers
- Control mechanisms
- Measuring organisation, team and individual objectives
- Monitoring and controlling impact of effort
- Use of 'close the loop' to make continuous improvements



Join the Dots **Recruitment and Training Limited**

Development House, 64 Britannia Way, Britannia Enterprise Park, Lichfield, Staffs WS14 9UY  
Telephone **Birmingham office** +44 (0)121 516 0755: **London office** +44 (0)203 892 5018  
**www.jthedots.com** Registered in England and Wales Company Number 10368594