



# Join the Dots

Recruiting & developing **extraordinary** people

## Personal IMPACT and Self Awareness

### Objectives

- Understanding of personal behaviours to gain win:win business development opportunities
- Ability to utilise other observable factors effectively
- Understanding of the values behaviours bring to aid business planning and development
- Appreciation of how and where to modify personal work style



### What is it about and what will it do?

Managers will learn how to maximise their own communication through their own and others behaviours to maximise business objectives.

### Who is it for?

Managers who want to develop excellence in self-awareness and behavioural modification through outstanding communication process.

### Outline content

- Understanding the value of knowing ourselves and our behaviour strengths / motivators
- How to manipulate effectively our own personal strengths and limitations in the current work role
- Recognising strengths, limitations, fears, motivators and values to the organisation and / or team of people with different working styles
- Learning how to successfully motivate people and their communication preferences
- Understanding the value of supporting and managing personal limitations
- Identification of potential behavioural training needs



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