



# Join the Dots

Recruiting & developing **extraordinary** people

## Leading and Motivating for Results

**‘Leadership and learning are indispensable to each other’, John F Kennedy**

### Objectives

To enable new and existing team leaders / managers to manage the various aspects and to motivate staff associated with effective team leadership.

### What is it about and what will it do?

Managers will learn how to maximise their own communication in leading their team to support business objectives.

### Who is it for?

New and existing team leaders / managers who want to develop excellence in managing, coaching performance and developing their teams.

### Outline content

- Being ‘in charge’ – what this means ‘today’
- The consequences of being a team leader / manager
- Managing and motivating the team
- Coaching performance, to make this practically count
- Assertive behaviours around the ‘team’
- Dealing with difficult situations
- Managing people performance



**Join the Dots Recruitment and Training Limited**

Development House, 64 Britannia Way, Britannia Enterprise Park, Lichfield, Staffs WS14 9UY

**Telephone: Birmingham office** +44 (0)121 516 0755: **London office** +44 (0)203 892 5018

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